

Press Release – 1st February 2011, Chertsey, Surrey.

CliniSys Launch – The Diagnostics Alliance

CliniSys, Europe's largest dedicated pathology solutions provider, has today announced the launch of the CliniSys Diagnostics Alliance. The Diagnostics Alliance has been formed to offer pathology services direct access, through a single delivery organisation, to a complementary portfolio of innovative solutions that further enhance their investment in pathology IT. The combined solutions offered by the Alliance provide core components of a digital pathology service capable of supporting both centralised and network pathology services. At its launch the Alliance is joined by three organisations:

- **Conworx** – Providing a single centralised platform for the management of the Point of Care Testing (PoCT) processes across primary care, secondary care and the patient's home. POCcelerator is independent, open and allows connectivity to all POCT devices regardless of manufacturer. In addition it delivers the functionality required to ensure an efficient and quality driven Point of Care Testing service that helps to meet the latest PoCT CPA guidelines.
- **G2 Speech** – Market leading providers of MediSpeech speech recognition and digital dictation solutions. MediSpeech has been developed specifically for clinical environments and provides enhanced workflow increases in efficiency and quality. Delivering a critical component of digital pathology.
- **Visbion** – Integrated image management enabling digital pathology and virtual microscopy. Expert in DICOM connectivity and display enabling enhanced MDT and diagnostic review.

Fiona Pearson, Chief Executive Officer of CliniSys commented. "As part of our commitment to partnership with our customers we continue to work with our significant installed base to better understand how our solutions meet their needs.

The ongoing focus on improving operational efficiency and improving the quality and capability of pathology services highlighted a number of areas where innovative technologies can deliver real benefits today. We reviewed these objectives and it was clear that some of them could be addressed immediately by existing solutions that had not yet been widely adopted in pathology.

By offering our customers a single point of contact for sales, delivery, integration and support we believe we can deliver early benefit and reduce the risk of adoption of new technology. We will take end-to-end responsibility for delivery.

The creation of the Diagnostics Alliance is a significant development for both our customers and CliniSys. It is our intention to continue to extend the alliance to meet our customers' needs and to enable them to benefit from the application of innovative technologies not widely adopted in pathology services today."

Roman Rosenkranz, Director of Conworx Technology believes: "The Diagnostics Alliance creates great benefits for the CliniSys customers. The integrated POCT management strengthens the labs and helps to develop diagnostic structures that meet the future needs of the pathology services with the growing integration of Secondary, Primary and Home care.

We are extremely pleased to be a member of the Diagnostics Alliance and look forward to working closely with CliniSys in the future."

Henry Gallagher, Managing Director, G2 Speech added, “G2 Speech is proud to be part of the Diagnostics Alliance as there are real synergies between the technologies offered by the partners. MediSpeech speech recognition and digital dictation is fast becoming the industry standard for NHS Trust departments looking to improve their efficiency and should be an essential part of any pathology lab set up.”

Stefan Claesen, CEO, Visbion said, “Visbion’s proven technology is ideal for use in all areas of pathology. Our scalable solutions provide secure and rapid image acquisition, storage, display and transfer. The Diagnostics Alliance represents an innovative and refreshing approach to deliver an enhanced pathology service and we are delighted to be involved.”

Notes to Editors

Background on CliniSys

The CliniSys Group has been successfully developing and deploying laboratory IT systems for over 20 years. 1987 saw the first system go live in a private laboratory in Belgium shortly followed by a private laboratory in the UK. This was the start of rapid growth in North East Europe with the group expanding across the UK and Belgium, into Ireland, the Netherlands and Luxembourg. Twenty years later, CliniSys is the market leader in all of these territories. Headquartered in Chertsey, Surrey, CliniSys currently provides systems to in excess of 1220 laboratories across 30 countries and employs some 220 dedicated pathology IT professionals.

Please visit www.clinisys.co.uk for more information or call 01932 581200.

Background on Conworx

Conworx, based in Germany, UK and France is the leading European provider of open and independent Point of Care Testing (POCT) Management software solutions. The company has 10 years experience managing POCT processes and interfacing to POCT devices. More than 150 customers in 11 countries are working with Conworx IT solutions to manage their POCT processes and currently over 100 single different types of Point of Care equipment can be connected to their POCT management solutions.

Please visit www.conworx.com for more information.

Background on G2 Speech

G2 Speech is the market leader in speech recognition and digital dictation solutions for hospitals and other health care organisations. Using efficient and highly accurate digital technologies created specifically for the medical environment, G2 Speech’s MediSpeech solution improves workflow efficiency and delivers significant reductions in cost.

G2 Speech works with more than 93% of hospitals in the Netherlands and the Company’s implementation, training and support services are expanding rapidly across the UK, Ireland and Belgium.

The impressive accuracy rates (up to 98%) achieved with speech recognition software from G2 Speech mean that health care professionals are now recording and distributing their consultation notes and other information almost instantly.

G2 Speech’s speech recognition solutions deliver impressive returns on investment for NHS trusts, GP surgeries and other health care organisations.

More information is available at: www.g2speech.com or call 0208 539 6541.

Background on Visbion

Visbion specialises in innovative medical image management and display solutions. The company has extensive experience in interfacing medical imaging equipment from a large variety of vendors and provides software and hardware solutions for the acquisition, storage, archive and display of a wide range of medical images.

Visbion has developed specific products for the Healthcare, Veterinary and Life Sciences markets, based on a common technology platform that provides a proven, highly-scalable and high functionality solution. In addition, the company’s technology is embedded as the image management system within a number of leading electronic medical record systems and practice management systems provided by other vendors around the world.

For more information visit www.visbion.com or call 0870 850 3486